

Can't attend the live program.....

Video Replays: 9:00 a.m. - 1:00 p.m. for both locations

Baltimore
MICPEL Offices
March 25, 2010
April 9, 2010

Rockville
Circuit Court Law Library
April 16, 2010
April 23, 2010

Materials, CDs, and DVD' are available thirty (30) days after live course date. See registration panel for purchase.

MICPEL Programs are now offered online through both LegalSpan and Carroll Community College. The combination of convenience and quality programming provides the perfect solution to your CLE needs. Access our courses from the convenience of your home or office, anytime you'd like. Visit us at www.micpel.edu

MICPEL is a non-profit organization that relies on program tuition, book sales and donations for its support. Please indicate here if you would like to add a tax deductible donation to your MICPEL registration fee in the amount of \$_____.

REFUND AND CANCELLATION POLICY

Telephone, fax and e-mail registrations, accompanied by a credit card authorization, and regular mail registrations, accompanied by a check or credit card authorization, will be accepted until 5:00 p.m. two (2) days before all regular full-day and half-day programs. Registrations at the door will be accepted for regular full-day and half-day programs, but please call to verify availability, date, time, and location. MICPEL reserves the right to cancel or reschedule any program and will notify registrants at least 24 hours in advance of such cancellation or rescheduling. Full refunds, less \$20 for administrative expense, will be made for cancellations received by 5:00 p.m. the day before regular full-day and half-day programs. If you register for regular full-day and half-day programs, but do not attend or cancel, you will receive the course materials following the program in full consideration of tuition paid.

SCHOLARSHIPS & REDUCED FEE REGISTRATIONS

Scholarships and reduced fee registrations for pro bono volunteers and full-time public interest lawyers are available through the Pro Bono Resource Center (PBRC). Call 410.837.9379 for more details.

NEED SPECIAL ACCOMMODATIONS?

If you need special accommodations, please contact MICPEL at least five (5) days prior to the start date of the course so we can make appropriate arrangements. Call 410.659.6730 to make these arrangements.

INCLEMENT WEATHER POLICY

Should inclement weather or other emergencies necessitate the delay or cancellation of a MICPEL program, an announcement of the delay or cancellation will be posted at www.micpel.edu no later than 6:30 am on the date of the program. Emergency or weather related delays/cancellations will also be announced no later than 6:30 am on the date of the program on MICPEL's voicemail "program information telephone line" accessed by dialing 410.659.6730 ext. 2.

Bar Wars III: Is the Force With You?
February 24th, 2010
Ecker Business Training Center
Columbia, MD

The Maryland Institute for Continuing
Professional Education of Lawyers
Maryland Bar Center
520 W. Fayette Street, Suite 300
Baltimore, Maryland 21201-1756

MICPEL

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MICPEL and the Maryland State Bar Association
in cooperation with The University of Baltimore School of Law and
The University of Maryland School of Law Present:

Bar Wars III

Is the Force With You?

Wednesday, February 24th, 2010
Ecker Business Training Center
6751 Columbia Gateway Drive
Columbia, MD
9:00 a.m. – 1:00 p.m.

3.5 Ethics Hours

Non-Profit
Organization
U.S. Postage
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What you will learn and why you should attend:

Explore ethics and risk management issues related to the practice of law with the experts! Judge Glenn Harrell, Judge Diane Leasure, associate bar counsel Glenn Grossman and long time malpractice defense lawyer Alvin Frederick will lead this class for new and experienced lawyers. Learn specific methods of setting and collecting fees responsibly, how to manage a trust account, what needs to be in your retainer agreement and what should not be, what is considered ethical practice before the court, and general “stay out of a jam” pointers! Network with colleagues, get your ethics credits and have your questions answered by the experts.

Faculty

The Honorable Glenn T. Harrell, Jr.
Maryland Court of Appeals

The Honorable Diane O. Leasure
Circuit Court for Howard County

Alvin I. Frederick, Esq.
Eccleston & Wolf, P.C.

Glenn M. Grossman
Deputy Bar Counsel
Attorney Grievance Commission

ACCREDITATION

For Live Programs: MICPEL is an accredited sponsor in Pennsylvania, Delaware, and Virginia. MICPEL courses are also routinely approved for credit in every other MCLE jurisdiction in the United States. If you need credit from other states or organizations, you will be given a certificate of attendance for filing. Certificates of attendance will be issued at the end of the live program.

For Video Replays: Virginia MCLE guidelines require another attorney must be present to view the video and sign the certificate of attendance. MICPEL cannot guarantee more than one attorney will be present at a replay. Certificates of attendance will be issued at the end of the video replay.

Agenda

8:30 a.m.—9:00 a.m.—Registration and Continental Breakfast

9:00 a.m.—9:10 a.m.—Welcome and Introductions

9:10 a.m.—9:30 a.m.—Recent Impact Decisions
Glenn M. Grossman and Alvin I. Frederick

9:30 a.m.—11:00 a.m.—Basic Risk Management

- a. Money
 - i. Setting realistic fees—what’s a *reasonable* fee?
 - ii. Billing for fees realistically and responsibly
 - iii. Managing your trust account
 - a. New Rules of Mandatory Record Keeping
The ledgers: General Escrow
Client
Lawyer
Reconciliation
 - b. What not to do (*ever*)
- b. Fee Agreements
 - i. What you will do and will not do
 - ii. When you will be paid
 - iii. Consequences of not being paid
 - iv. Forms to consider
- c. Litigation – Your client bends the truth
 - i. in deposition
 - ii. in court
 - iii. elsewhere
 - iv. your responsibility and liability
Glenn M. Grossman and Alvin I. Frederick

11:00 a.m.—11:15 a.m. Break

11:15 a.m.—12:00 p.m. Your Conduct Before the Court

- a. If you send an associate
- b. Requests for continuance
- c. Representations to the Court
- d. Do’s and Don’ts
*The Honorable Diane O. Leasure
Circuit Court for Howard County*

12:00 p.m.—12:45 p.m.—Appellate Advocacy

- a. Briefs
- b. Oral Advocacy
- c. The Mistakes to Avoid
*The Honorable Glenn T. Harrell, Jr.
Court of Appeals of Maryland*

12:45 p.m.—1:00 p.m. Panel: Question and Answer

1:00 p.m.—Program adjourns

Bar Wars III: Is the Force with You?

Registration Form — 4 Easy Ways to Register

1. **Fax** your credit card registration to: (410) 659-0647
2. **Mail** your registration form with check or credit card info to 520 West Fayette Street, Suite 300, Baltimore, MD 21201
3. **Call in your credit card registration** to: (410) 659-6730
4. **Register at the door.** Please call ahead to confirm date, time, location and space availability.

Customer # _____

Course # 10-8070

Live Program, Wednesday, February 24, 2010, 9:00 a.m.—1:00 p.m.

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|---|-------|
| <input type="checkbox"/> MSBA Young Lawyers | \$209 |
| <input type="checkbox"/> MSBA Members | \$229 |
| <input type="checkbox"/> All Others | \$259 |
| <input type="checkbox"/> Flex Pass Members | \$0 |
| <input type="checkbox"/> PA Credits \$2 per credit hour | \$8 |

Video Replay, 9:00-1:00 (*both locations*), Fee \$209

- | | |
|--|--|
| <input type="checkbox"/> 3/25/10 - Baltimore | <input type="checkbox"/> 4/16/10 - Rockville |
| <input type="checkbox"/> 4/9/10 - Baltimore | <input type="checkbox"/> 4/23/10 - Rockville |

Written Materials & Media (**price includes tax & shipping*)

- Materials — Inv.# 3241-10; \$80.64* DVD & Materials — Inv.#3243 -10; \$197.24
- CDs & Materials — Inv.#3242-10; \$154.84

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